

Client Copy

Western India Transport Finance Company Private Ltd.

Balance Sheet as at 31 March 2014

| Particulars | Note No. | As at 31 | As at 31 |
|------------------------------------|----------|---------------------|--------------------|
| | | March 2014 | March 2013 |
| | | ₹ | ₹ |
| I EQUITY AND LIABILITIES | | | |
| (1) Shareholders' funds | | | |
| (a) Share capital | 3 | 1,49,96,660 | 1,23,29,990 |
| (b) Reserves and surplus | 4 | 7,66,27,065 | 5,72,03,592 |
| (3) Non-current liabilities | | | |
| (a) Long-term borrowings | 5 | 2,50,00,000 | 2,50,00,000 |
| (b) Long-term provisions | 6 | 5,43,113 | 2,22,721 |
| (4) Current liabilities | | | |
| (a) Short-term borrowings | 7 | 6,44,40,747 | - |
| (b) Trade payables | 8 | 1,55,931 | 1,99,501 |
| (c) Other current liabilities | 9 | 8,12,699 | 1,07,791 |
| (d) Short-term provisions | 10 | 3,41,857 | 1,65,143 |
| TOTAL | | 18,29,18,072 | 9,52,28,738 |
| II ASSETS | | | |
| (1) Non-current assets | | | |
| (a) Fixed assets | | | |
| (i) Tangible assets | 11 | 9,34,524 | 2,30,538 |
| (b) Non-current investments | | - | - |
| (c) Deferred tax assets | 12 | 80,553 | 49,278 |
| (d) Long-term loans and advances | 13 | 10,06,00,488 | 5,83,54,653 |
| (e) Other non-current assets | | - | - |
| (2) Current assets | | | |
| (a) Current investments | | - | - |
| (b) Cash and cash equivalents | 14 | 23,76,460 | 48,88,050 |
| (c) Short-term loans and advances | 15 | 7,69,94,916 | 3,08,39,157 |
| (d) Other current assets | 16 | 19,31,131 | 8,67,062 |
| TOTAL | | 18,29,18,072 | 9,52,28,738 |

The notes are an integral part of these financial statements.

As per our report of even date

For R KOTHARI & CO.

CHARTERED ACCOUNTANTS

ICAI Firm Registration No. FRN : 307069E

Sunita Bhandari

SUNITA BHANDARI

PARTNER

Membership No. 55143

Place : Mumbai

Date : 12/06/2014



For & on behalf of the Board

[Signature]

DIRECTOR

N. Sudi

DIRECTOR

Western India Transport Finance Company Private Ltd.
Statement of Profit & Loss for the year ended 31 March 2014

| Particulars | Note No. | For the year ended 31 March, 2014 | For the year ended 31 March, 2013 |
|---|----------|-----------------------------------|-----------------------------------|
| | | ₹ | ₹ |
| I Revenue from operations | 17 | 2,66,95,874 | 96,54,785 |
| II Other income | 18 | - | 5,26,059 |
| III TOTAL REVENUE | | 2,66,95,874 | 1,01,80,844 |
| IV Expenditure | | | |
| Employee benefit expenses | 19 | 54,94,147 | 30,04,259 |
| Finance costs | 20 | 68,55,583 | 29,37,580 |
| Depreciation and amortisation expense | 11 | 1,60,298 | 48,144 |
| Other expenses | 21 | 37,72,490 | 17,34,221 |
| Provisions & Write Offs | 22 | 15,04,508 | 1,05,401 |
| TOTAL EXPENDITURE | | 1,77,87,026 | 78,29,605 |
| V Profit / (loss) before exceptional and extraordinary items and tax | | 89,08,848 | 23,51,239 |
| VI Exceptional items | | - | - |
| VII Profit / (loss) before extraordinary items and tax | | 89,08,848 | 23,51,239 |
| VIII Extraordinary items | | - | - |
| IX Profit / (loss) before tax | | 89,08,848 | 23,51,239 |
| X Profit / (loss) for the period from continuing operations before tax | | 89,08,848 | 23,51,239 |
| XI Income tax expense of continuing operations | | | |
| Current tax | | 28,50,000 | 7,60,250 |
| Deferred tax liability/ (asset) | | (31,276) | (10,309) |
| Short/ (Excess) provision of Income tax for earlier years | | | (3,919) |
| Profit / (loss) for the period from continuing operations after tax | | 60,90,124 | 16,05,217 |
| XII Profit / (loss) for the period from discontinuing operations before tax | | - | - |
| XIII Income tax expense of discontinuing operations | | | |
| Profit / (loss) for the period from discontinuing operations after tax | | - | - |
| XIV Profit / (loss) for the period | | 60,90,124 | 16,05,217 |
| XV Earnings per share (nominal value of ₹ 10 per share) | | | |
| Basic | | 4.06 | 1.30 |
| Diluted | | 4.06 | 1.30 |
| See accompanying notes forming part of the financial statements | | | |

The notes are an integral part of these financial statements.

As per our report of even date

For R KOTHARI & CO.
CHARTERED ACCOUNTANTS

ICAI Firm Registration No. FRN : 307069E

Sunita Bhandari

SUNITA BHANDARI
PARTNER

Membership No. 55143

Place : Mumbai

Date : 12/06/2014



For & on behalf of the Board

Sham

DIRECTOR

N. Swadi

DIRECTOR

Western India Transport Finance Company Private Ltd.

Cash Flow Statement for the year ended 31 March, 2014

| Particulars | As at 31 | As at 31 |
|---|----------------------|----------------------|
| | March, 2014 | March, 2013 |
| | ₹ | ₹ |
| A. Cash flow from operating activities | | |
| Net Profit / (Loss) before extraordinary items and tax | 89,08,848 | 23,51,239 |
| Adjustments for: | | |
| Depreciation for the year | 1,60,298 | 48,144 |
| Finance costs | 68,55,583 | 29,37,580 |
| Income from current investments | - | (5,26,059) |
| Provision for employee benefits | 1,02,926 | - |
| Provision for loans and advances | 2,17,466 | 1,05,401 |
| Operating profit / (loss) before working capital changes | 1,62,45,120 | 49,16,305 |
| Adjustments for: | | |
| Decrease / (Increase) in current investments | - | 1,36,88,491 |
| Decrease / (Increase) in loans & advances | (4,61,55,759) | 18,92,565 |
| Decrease / (Increase) in other current assets | (10,64,069) | (7,02,551) |
| Increase / (Decrease) in Current Liabilities | 6,51,02,084 | (81,942) |
| Cash Flow from Operating Activities | 3,41,27,377 | 1,97,12,867 |
| Less: Taxes Paid | - | - |
| Net Cash Flow from Operating Activities | 3,41,27,377 | 1,97,12,867 |
| B. CASH FLOW FROM INVESTING ACTIVITIES | | |
| Decrease / (Increase) in fixed assets | (8,64,285) | (2,04,922) |
| Decrease / (Increase) in investments | - | - |
| Decrease / (Increase) loans and advances | (4,49,19,120) | (4,50,85,198) |
| Income from investments received | - | 5,26,059 |
| Net cash used in Investing Activities | (4,57,83,404) | (4,47,64,061) |
| C. CASH FLOW FROM FINANCING ACTIVITIES | | |
| Proceeds from issue of Share Capital | 1,60,00,020 | 3,14,99,940 |
| Increase / (Decrease) in Secured Loans | - | - |
| Increase / (Decrease) in Unsecured Loans | - | (50,00,000) |
| Dividends Paid | - | - |
| Finance Cost | (68,55,583) | (29,37,580) |
| Net cash used from Financing Activities | 91,44,437 | 2,35,62,360 |
| Net (Decrease) / Increase in Cash & Cash equivalents | (25,11,590) | (14,88,833) |
| Cash & Cash equivalent at the end of the financial year | 23,76,460 | 48,88,050 |
| Less: | | |
| Cash & Cash equivalent at the beginning of the financial year | 48,88,050 | 63,76,883 |
| Net (Decrease) / Increase in cash & cash equivalents | (25,11,590) | (14,88,833) |
| Cash & Cash Equivalent Comprise : | | |
| Cash & Bank Balances | 23,76,460 | 48,88,050 |

The notes are an integral part of these financial statements.

As per our report of even date

For R KOTHARI & CO.

CHARTERED ACCOUNTANTS

ICAI Firm Registration No. FRN : 307069E

Sunita Bhandari

SUNITA BHANDARI

PARTNER

Membership No. 55143

Place : Mumbai

Date : 12/06/2014



For & on behalf of the Board

R. Kothari *N. Pradi*

DIRECTOR

DIRECTOR

Western India Transport Finance Company Private Limited

1. Corporate Information

Western India Transport Finance Company Private Ltd. (the Company) is a company domiciled in India and incorporated under the provisions of the Companies Act, 1956 and consequently is registered as a Non-Banking Financial Institution (non-deposit taking) with Reserve Bank of India (RBI). The company provides finance for commercial vehicles.

2. Significant Accounting policies

A. Basis for Preparation of Accounts:

The financial statements have been prepared in accordance with the Generally Accepted Accounting Principles (IGAAP) under the historical cost convention as a going concern and on accrual basis and in accordance with the provisions of the Companies Act, 1956 and the Accounting Standards notified under the said Act.

All assets & liabilities have been classified as current & non – current as per the Company's normal operating cycle and other criteria set out in the Schedule VI of the Companies Act, 1956. Based on the nature of services and their realization in cash and cash equivalents, the Company has ascertained its operating cycle as 12 months for the purpose of current – non-current classification of assets & liabilities.

Further, the Company follows prudential norms for Income Recognition and provisioning for non-performing assets as prescribed by the Reserve Bank of India for Non-Banking Financial Companies.

B. Use of Estimates:

The preparation of financial statements requires the management to make estimates and assumptions considered in the reported amount of assets and liabilities (including contingent liabilities) as on the date of financial statements and the reported income and expenses during the reporting period. Management believes that the estimates used in the preparation of the financial statement are prudent and reasonable. Actual results could differ from these estimates. Any revision to accounting estimates is recognized prospectively in current and future periods.

C. Revenue Recognition :

1. General

The Company recognizes income on accrual basis. However where the ultimate collection of the same lacks reasonable certainty, revenue recognition is postponed to the extent of uncertainty.

2. Income from Loan

Interest income is accrued over the period of the loan. However, where a loan is classified as a non-performing asset, interest thereon is recognized only when it is actually received. This is as per the prudential norms prescribed by RBI, to the extent applicable to the Company as a NBFC and guidelines framed by the management.

3. Income from Portfolio purchase

Income from portfolio purchase is accounted on accrual basis of accounting at the end of every month to the extent of certainty in ultimate collection of the revenue.

4. Income from Investments

- a) Dividend from investment is accounted for as income when the right to receive dividend is established.
- b) Interest income is accounted on accrual basis.



D. Employee benefits:

a. Short term employee benefits

Employee benefits payable wholly within twelve months of receiving employee services are classified as short-term employee benefits. These benefits include salaries, bonus and Ex-gratia. The undiscounted amount of short-term employee benefits to be paid in exchange for employee services is recognized as an expense as related service is rendered by employee.

b. Post employment benefits

(i) Defined Benefit Plan

Gratuity - Company's liabilities towards gratuity is determined on actuarial basis using the projected unit credit method, which consider each period of service as giving rise to an additional unit of benefit and measures each unit separately to build up the final obligation. Past services are recognized on straight-line basis over the average period until the amended benefits become vested. Actuarial gain and losses are recognized immediately in the Statement of Profit and Loss Account as income or expense. Obligation is measured at the present value of estimated future cash flow using a discount rate that is determined by reference to market yields at the Balance Sheet date on government bonds where the currency and terms of the government bonds are consistent with the currency and estimated terms of the defined benefit obligation. The gratuity provision made by the company on the basis of actuarial valuation has not been funded by the company during the year.

Leave Encashment - The employees of the Company are entitled to compensated absence as per policy of the company. During the year all eligible employees have encashed accumulated leave and the same has been paid and accounted as part of employee benefits in the profit & loss account of the company.

E. Provisions for Standard/Non-Performing Assets and Doubtful Debts

The Company provides an allowance for loan receivables based on the prudential norms issued by the RBI relating to income recognition, asset classification and provisioning for non-performing assets. In addition the Company provides for Standard Assets as required by the directions issued by the RBI.

F. Borrowing Costs

The Company capitalizes borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset as part of the cost of that asset. Other borrowing costs and ancillary charges are recognized as an expense in the period in which it is incurred.

G. Fixed Assets :

Fixed assets are stated at cost of acquisition (including incidental expenses), less accumulated depreciation.

H. Depreciation :

1. Depreciation on fixed assets, capitalized for own use, is charged using Written Down Value method at rates specified in Schedule XIV to the Companies Act, 1956 on a pro-rata basis.
2. Assets costing less than ` 5,000/- are fully depreciated in the period of purchase.

I. Impairment of Assets

The carrying amount of assets is reviewed at each balance sheet date if there is any indication of impairment based on internal/external factors. An impairment loss is recognised wherever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the greater of the assets, net selling price and value in use. In



assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and risks specific to the asset. After impairment, depreciation is provided on the revised carrying amount of the asset over its remaining useful life.

A previously recognised impairment loss is increased or reversed depending on changes in circumstances. However, the carrying value after reversal is not increased beyond the carrying value that would have prevailed by charging usual depreciation if there was no impairment. The reversal of impairment is recognised in statement of profit and loss account, unless the same is carried at revalued amount and treated as revaluation reserve.

J. Investments :

In terms of Non-Banking Financial Companies Prudential Norms (Reserve Bank) Directions, 1998, Investments held as long-term investments are stated at cost comprising of acquisition and incidental expenses less permanent diminution in value, if any. Investments other than long-term investments are classified as current investments and valued at cost or fair value whichever is less.

K. Loans

Loans are stated at the amount advanced including finance charges accrued and expenses recoverable, as reduced by the amounts received up to the balance sheet date and loans securitised.

L. Taxation

1. Provision for tax is made for the current accounting period (reporting period) on the basis of the taxable profits computed in accordance with the Income Tax Act, 1961.
2. Deferred tax resulting from timing difference between book profits and taxable profits are accounted for to the extent deferred tax liabilities are expected to crystallize with reasonable certainty. However, in case of deferred tax assets (representing unabsorbed depreciation or carried forward losses) are recognized, if and only if there is virtual certainty that there would be adequate future taxable income against which such deferred tax assets can be realized. Deferred tax is recognized on adjustments to revenue reserves to the extent the adjustments are allowable as deductions in determination of taxable income and they would reverse out in future periods.
3. Minimum Alternate Tax (MAT) paid in accordance with the tax laws, which gives future economic benefits in the form of adjustment to future income tax liability, is considered as an asset if there is convincing evidence that the Company will pay normal income tax. Accordingly, MAT is recognized as an asset in the Balance Sheet when it is probable that future economic benefit associated with it will flow to the Company.

M. Earnings per Share

The earnings considered in ascertaining the Company's EPS comprise of the net profit after tax, as per Accounting Standard 20 on "Earnings Per Share", issued by the Institute of Chartered Accountants of India. The number of shares used in computing basic EPS is the weighted average number of shares outstanding during the period. The diluted EPS is calculated on the same basis as basic EPS, after adjusting for the effects of potential dilutive equity shares unless the effect of the potential dilutive equity shares is anti-dilutive.

N. Provisions and contingent liability

Provisions are recognized when the Company has a present obligation as a result of past events; it is more likely than not that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources.



Western India Transport Finance Company Private Ltd.

Notes forming part of the financial statements

3. Share Capital

a) Authorised, Issued, Subscribed and Paid-up Share Capital

| Particulars | 31-Mar-14 | | 31-Mar-13 | |
|---|------------------|-------------|------------------|-------------|
| | Number of shares | | Number of shares | |
| (a) Authorised | | | | ₹ |
| Equity shares of ₹ 10 each | 20,00,000 | 2,00,00,000 | 20,00,000 | 2,00,00,000 |
| (b) Issued, Subscribed and Paid-up | | | | |
| Equity Share Capital | | | | |
| Equity shares of ₹ 10 each | 14,99,666 | 1,49,96,660 | 12,32,999 | 1,23,29,990 |

(b) Reconciliation of shares outstanding at the beginning and at the end of the reporting period

| Particulars | 31-Mar-14 | | 31-Mar-13 | |
|---|------------------|-------------|------------------|-------------|
| | Number of shares | | Number of shares | |
| Equity Shares | | | | ₹ |
| At the commencement of the period | 12,32,999 | 1,23,29,990 | 7,08,000 | 70,80,000 |
| Shares issued on exercise of employee stock options | | | | |
| Shares allotted during the year. | 2,66,667 | 26,66,670 | 5,24,999 | 52,49,990 |
| At the end of the period | 14,99,666 | 1,49,96,660 | 12,32,999 | 1,23,29,990 |

(c) Details of shareholders holding more than 5% shares in the equity shares of the company

| Name of Shareholder | 31-Mar-14 | | 31-Mar-13 | |
|---------------------|-----------|------|-----------|------|
| | Numbers | %age | Numbers | %age |
| Dilip Swadi | 4,08,666 | 27% | 2,25,666 | 18% |
| Shirley Swadi | 2,39,000 | 16% | 2,39,000 | 19% |
| Dilip Swadi HUF | 8,02,000 | 53% | 7,18,333 | 58% |

(d) The rights, preferences and restrictions attaching to each class of shares including restrictions on the distribution of dividends and the repayment of capital

The Company has only one class of Equity Shares having a par value of ₹10/- per share. Each Shareholder is eligible for one vote per share held. The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting, except in case of interim dividend. In the unlikely event of liquidation of the Company, the holders of equity shares will be entitled to receive any of the remaining assets of the company, after distribution of all preferential amounts, in proportion to the number of equity shares held by the shareholders.

4. Reserves and surplus

| Particulars | 31-Mar-14 | 31-Mar-13 |
|---|--------------------|--------------------|
| | ₹ | ₹ |
| Reserve Fund in terms of Section 45—IC(1) of the Reserve Bank of India Act, 1934 | | |
| Balance as per the last financial statements | 6,08,161 | 2,87,118 |
| Add:- Transferred from surplus in statement of profit and loss | 12,18,025 | 3,21,043 |
| Closing Balance | 18,26,186 | 6,08,161 |
| Securities Premium Reserve | | |
| Balance as per the last financial statements | 5,41,69,950 | 2,79,20,000 |
| Add:- Additions during the year | 1,33,33,350 | 2,62,49,950 |
| Closing balance | 6,75,03,300 | 5,41,69,950 |
| Profit & Loss Account | | |
| Balance as per the last financial statements | 24,25,480 | 11,41,307 |
| Add: Profit / (Loss) for the period | 60,90,124 | 16,05,217 |
| Less: Appropriations | | |
| Transfer to Reserve Fund | 12,18,025 | 3,21,043 |
| (in terms of Section 45—IC(1) of the Reserve Bank of India Act, 1934) | | |
| Transfer to general reserve | | |
| Proposed dividend | | |
| Balance in the statement of profit and loss | 72,97,579 | 24,25,480 |
| Total | 7,66,27,065 | 5,72,03,592 |



Western India Transport Finance Company Private Ltd.

Notes forming part of the financial statements

| 5. Long Term Borrowings | 31-Mar-14 | 31-Mar-13 |
|---|--------------------|--------------------|
| | ₹ | ₹ |
| Loans and advances from related parties | 2,50,00,000 | 2,50,00,000 |
| Total | 2,50,00,000 | 2,50,00,000 |

Unsecured loan outstanding as at 31st March 2014 are repayable at the end of 22 months from the balance sheet date and carries an interest rate @ 11% p.a.

| 6. Long Term Provisions | 31-Mar-14 | 31-Mar-13 |
|---|-----------------|-----------------|
| | ₹ | ₹ |
| Contingency provision against standard assets | 4,40,187 | 2,22,721 |
| Provision for gratuity | 1,02,926 | - |
| Total | 5,43,113 | 2,22,721 |

| 7. Short Term Borrowings | 31-Mar-14 | 31-Mar-13 |
|--------------------------------|--------------------|-----------|
| | ₹ | ₹ |
| a) Loans repayable on demand | | |
| (i) from BNP Paribas Bank * | 4,49,90,421 | - |
| (ii) from South Indian Bank ** | 1,94,50,326 | - |
| (iii) from others | - | - |
| Total | 6,44,40,747 | - |

*(1) BNP Paribas :- Working capital demand loan carry interest rate of NSE MIBOR + 190 bps ranging between 10-11% p.a. computed on a monthly basis on the actual amount utilised and are repayable on demand. These are secured by hypothecation of collateral securities pledged by the directors and the personal guarantee of directors.

** (2) South Indian Bank :- Cash credit working capital loan carry interest rate of Base rate + 2.50% p.a (presently 13% p.a.) computed on a monthly basis on the actual amount utilised . These are secured by hypothecation of specific receivables covered under loan agreement not older than ninety days. The loan arrangement includes personal guarantee of directors and collateral security pledged by the directors.

| 8. Trade Payables | 31-Mar-14 | 31-Mar-13 |
|--|-----------------|-----------------|
| | ₹ | ₹ |
| Trade payables - dues to small & micro enterprises * | - | - |
| Trade payables - others | 1,55,931 | 1,99,501 |
| Total | 1,55,931 | 1,99,501 |

* For dues to micro and small enterprises, refer note 24

| 9. Other Current Liabilities | 31-Mar-14 | 31-Mar-13 |
|--|-----------------|-----------------|
| | ₹ | ₹ |
| Interest accrued but not due on borrowings | 5,91,499 | - |
| Statutory liabilities payable | 1,06,360 | 11,906 |
| Outstanding liabilities for expenses | 1,14,840 | 95,885 |
| Total | 8,12,699 | 1,07,791 |

| 10. Short Term Provisions | 31-Mar-14 | 31-Mar-13 |
|--|-----------------|-----------------|
| | ₹ | ₹ |
| Provision for taxation (net of taxes paid) | 3,41,857 | 1,65,143 |
| Total | 3,41,857 | 1,65,143 |



Western India Transport Finance Company Private Ltd.

11. Tangible fixed assets

| Particulars | Furniture & fixtures | Office equipment | Computers | Vehicle | Total |
|---|----------------------|------------------|-----------------|-----------------|------------------|
| | ₹ | ₹ | ₹ | ₹ | ₹ |
| Gross block | | | | | |
| Balance as at 31 March, 2012 | - | - | 79,800 | - | 79,800 |
| Additions | 1,11,230 | 45,017 | 48,675 | - | 2,04,922 |
| Disposals | - | - | - | - | - |
| Balance as at 31 March, 2013 | 1,11,230 | 45,017 | 1,28,475 | - | 2,84,722 |
| Additions | 71,709 | 1,05,325 | 2,62,251 | 4,25,000 | 8,64,285 |
| Disposals | - | - | - | - | - |
| Balance as at 31 March, 2014 | 1,82,939 | 1,50,342 | 3,90,726 | 4,25,000 | 11,49,007 |
| Depreciation and impairment losses | | | | | |
| Balance as at 31 march, 2012 | - | - | 6,040 | - | 6,040 |
| Charge for the year | 3,177 | 2,303 | 42,664 | - | 48,144 |
| Disposals | - | - | - | - | - |
| Balance as at 31 March, 2013 | 3,177 | 2,303 | 48,704 | - | 54,184 |
| Charge for the year | 16,612 | 25,255 | 84,664 | 33,767 | 1,60,298 |
| Disposals | - | - | - | - | - |
| Balance as at 31 March, 2014 | 19,789 | 27,558 | 1,33,368 | 33,767 | 2,14,482 |
| Net block | | | | | |
| As at 31 March 2013 | 1,08,053 | 42,714 | 79,771 | - | 2,30,538 |
| As at 31 March 2014 | 1,63,150 | 1,22,783 | 2,57,358 | 3,91,233 | 9,34,524 |



Western India Transport Finance Company Private Ltd.

Notes forming part of the financial statements

| 12 . Deferred Tax Assets | 31-Mar-14 | 31-Mar-13 |
|----------------------------|---------------|---------------|
| | ₹ | ₹ |
| Deferred tax assets | | |
| Deferred tax assets (net) | 80,553 | 49,278 |
| Total | 80,553 | 49,278 |

| 13. Long Term Loans and Advances | 31-Mar-14 | 31-Mar-13 |
|--|---------------------|--------------------|
| | ₹ | ₹ |
| <u>To related parties ^</u> | | |
| Hypothecation loans | | |
| (a) Secured, considered good | 26,74,646 | 66,52,147 |
| <u>To parties other than related parties</u> | | |
| Hypothecation loans | | |
| (a) Secured, considered good | 9,77,84,985 | 5,16,02,506 |
| Total (A) | 10,04,59,631 | 5,82,54,653 |
| Security deposits (<i>unsecured and considered good</i>) | 1,25,000 | 1,00,000 |
| Advance income tax (<i>net of provisions, unsecured considered good</i>) | 15,857 | - |
| Total (C) | 1,40,857 | 1,00,000 |
| Total (A+B) | 10,06,00,488 | 5,83,54,653 |

^ Dues from partnership firms in which the company's directors are partners.

| 14. Cash & cash equivalents | 31-Mar-14 | 31-Mar-13 |
|-----------------------------|------------------|------------------|
| | ₹ | ₹ |
| Cash on hand | 5,41,475 | 78,230 |
| Balances with Banks | 18,34,985 | 48,09,820 |
| Total | 23,76,460 | 48,88,050 |

| 15. Short-term Loans and Advances | 31-Mar-14 | 31-Mar-13 |
|--|--------------------|--------------------|
| | ₹ | ₹ |
| <u>To related parties ^</u> | | |
| Hypothecation loans | | - |
| (a) Secured, considered good | 39,78,121 | 35,13,035 |
| <u>To parties other than related parties</u> | | |
| Hypothecation loans # | | |
| (a) Secured, considered good | 7,26,71,010 | 2,73,20,800 |
| Total (A) | 7,66,49,131 | 3,08,33,835 |
| Other loans | | |
| Staff advances (<i>unsecured, considered good</i>) | 42,137 | - |
| Other advances (<i>unsecured, considered good</i>) | 3,03,648 | 5,322 |
| Total (B) | 3,45,785 | 5,322 |
| Total (A+B) | 7,69,94,916 | 3,08,39,157 |

^ Dues from proprietorship firms in which the company's directors are proprietors.

Hypothecation Loans includes EMI dues and expenses recoverable.

| 16. Other Current Assets | 31-Mar-14 | 31-Mar-13 |
|--------------------------|------------------|-----------------|
| | ₹ | ₹ |
| Interest accrued | 18,44,917 | 8,57,035 |
| Prepaid expenses | 35,938 | 10,027 |
| Input service tax | 50,276 | - |
| Total | 19,31,131 | 8,67,062 |



Western India Transport Finance Company Private Ltd.

Notes forming part of the financial statements

| | 31-Mar-14 | 31-Mar-13 |
|-----------------------------|--------------------|------------------|
| 17. Revenue from operations | ₹ | ₹ |
| Interest from borrowers | 2,48,15,185 | 77,32,808 |
| Other fee based income | 18,80,689 | 19,16,777 |
| Other operating revenues | - | 5,200 |
| Total | 2,66,95,874 | 96,54,785 |

| | 31-Mar-14 | 31-Mar-13 |
|--------------------------|-----------|-----------------|
| 18. Other income | ₹ | ₹ |
| Income from mutual funds | - | 5,26,059 |
| Total | - | 5,26,059 |

| | 31-Mar-14 | 31-Mar-13 |
|-----------------------------------|------------------|------------------|
| 19. Employee Benefits | ₹ | ₹ |
| Salaries, allowances & incentives | 40,78,565 | 18,44,951 |
| Director's remuneration | 11,40,000 | 10,65,000 |
| Staff welfare expense | 1,72,656 | 94,308 |
| Gratuity expense | 1,02,926 | - |
| Total | 54,94,147 | 30,04,259 |

| | 31-Mar-14 | 31-Mar-13 |
|---|------------------|------------------|
| 20. Finance cost | ₹ | ₹ |
| Interest charges | | |
| Interest on bank loans | 28,31,458 | - |
| Interest on other loans | 27,50,003 | 29,32,331 |
| Other borrowing costs | | |
| Brokerage | 7,50,000 | - |
| Stamp duty, processing fee & documentaion charges | 4,34,601 | - |
| Finance charges | 89,521 | 5,249 |
| Total | 68,55,583 | 29,37,580 |



Western India Transport Finance Company Private Ltd.

Notes forming part of the financial statements

| 21. Other expenses | 31-Mar-14 | 31-Mar-13 |
|--|------------------|------------------|
| | ₹ | ₹ |
| Power and fuel | 50,846 | 6,188 |
| Rent | 4,41,000 | 1,09,000 |
| Rates and taxes | 2,99,727 | 1,52,553 |
| Repairs and maintenance | | |
| Building | 1,40,581 | 2,78,239 |
| Others | 1,43,116 | 20,988 |
| Brokerage | - | 33,000 |
| Insurance expenses | 27,415 | - |
| Postage, telephone and communication | 2,61,240 | 1,28,069 |
| Consultancy and professional charges | 2,14,834 | 3,40,516 |
| Printing and stationary | 2,66,745 | 1,30,858 |
| Sales promotion & business development expense | 3,44,110 | 1,50,731 |
| Referral fees paid | 3,77,635 | 58,725 |
| Office Expenses | 2,49,497 | 87,455 |
| Travelling & conveyance expenses | 3,63,835 | 1,06,792 |
| Auditors' remuneration (Refer note below) | 46,500 | 52,247 |
| Miscellaneous expenses | 5,45,410 | 78,860 |
| Total | 37,72,490 | 17,34,221 |

| 22. Provisions & Write Offs | 31-Mar-14 | 31-Mar-13 |
|-----------------------------------|------------------|-----------------|
| | ₹ | ₹ |
| Bad debts written off | 12,87,042 | - |
| Provision against standard assets | 2,17,466 | 1,05,401 |
| Total | 15,04,508 | 1,05,401 |

| Note: Auditors remuneration | 31-Mar-14 | 31-Mar-13 |
|--|---------------|---------------|
| | ₹ | ₹ |
| As Auditor (exclusive of service tax) | | |
| Statutory audit | 35,000 | 35,000 |
| Tax audit | 11,500 | 11,500 |
| In other capacity (exclusive of service tax) | | |
| Company law matters | 3,000 | 5,000 |
| Other services | - | - |
| Total | 49,500 | 51,500 |



Western India Transport Finance Company Private Ltd.

23 Related parties disclosure

Related parties with whom the company had transactions etc.

Enterprises having significant influence over the company

Auto Transport Services
Continental Services
Dilip Swadi HUF
Mr. Dilip Swadi
Mrs. Shirley Swadi

Key managerial personnel

Mr. Nikhil Swadi
Mr. Pratap Dighe

| Particulars | Enterprises having significant influence over the company | | Key managerial personnel | |
|--|---|-------------|--------------------------|-----------|
| | 2013-14 | 2012-13 | 2013-14 | 2012-13 |
| Transactions | | | | |
| Income | | | | |
| Interest on loan portfolio & related charges | 10,81,394 | 14,91,880 | - | - |
| Expenses | | | | |
| Employee benefit expense | - | - | 11,40,000 | 10,65,000 |
| Interest expenses | 27,50,003 | 29,32,331 | - | - |
| Equity capital contribution received | | | | |
| Share capital | 26,66,670 | 52,49,990 | - | - |
| Share premium | 1,33,33,350 | 2,62,49,950 | - | - |
| Balances outstanding | | | | |
| Loans received | 2,50,00,000 | 2,50,00,000 | - | - |
| Loans given | 66,52,766 | 1,01,65,192 | - | - |

Note

Related party relationships are as identified by the company and relied upon by the auditors.

Transactions carried out with related parties referred to above are in the ordinary course of business

24 Contingent Liabilities provided for is ₹ NIL

25 Sundry Creditors and provisions:

a According to the information available with the company, the company has not received any representations from its creditors regarding whether they fall under the definition of "Micro and small enterprises" as defined under 'Micro, Small and Medium Enterprises Development Act, 2006', as at March 31, 2014. Therefore the company has not made any disclosures regarding dues payables to Micro and small enterprises due to non-availability of information.

b There are no amounts due and outstanding to be credited to Investor Education and Protection Fund.

26 Retirement Benefits

(a) Gratuity

The Company had approached an actuary for valuation of the gratuity liability of the Company. On the basis of the actuarial valuation, the company has made a provision in the books for gratuity. However the status of the same is unfunded as at the year end.

27 Segment Information:

The Company is engaged in single segment of activity namely loans for asset financing. Therefore, no separate segmental disclosure is given as per the requirements of Accounting Standard-17 issued by ICAI.

28 Earnings per share

| Particulars | 31-Mar-14 | 31-Mar-13 |
|--|-------------|-------------|
| Profit after Tax & Exceptional Items (₹) | 60,90,124 | 16,05,217 |
| Weighted average no. of shares used for calculating basic earnings per share | 14,99,666 | 12,32,999 |
| Weighted average no. of shares used for calculating diluted earnings per share | 14,99,666 | 12,32,999 |
| Basic & Diluted EPS (₹) | 4.06 | 1.30 |

29 Previous year figures

The previous year figures have been reclassified to confirm to this year's classification.



| | | | | |
|---|--|--|-----------------------------------|--------------|
| 5 | Borrower group-wise classification of assets financed as in (2) and (3) above: Please see Note 2 below | | | |
| | Categories | Amount net of Provisions | | |
| | | Secured | Unsecured | Total |
| | 1. Related Parties | ₹ | ₹ | ₹ |
| | (a) Subsidiaries | | Nil | |
| | (b) Companies in the same mngt. | | Nil | |
| | (c) other related parties | 66,52,766 | Nil | 66,52,766 |
| | (d) other than related parties | 17,04,55,995 | Nil | 17,04,55,995 |
| | Total | 17,71,08,761 | Nil | 17,71,08,761 |
| 6 | Investors group-wise classification of all investments (current and long term) in shares and securities (both Please see note 3 below | | | |
| | Category | Market Value/ Break-up or Fair Value or NAV | Book Value (net of Provisions) | |
| | 1. Related Parties | | | |
| | (a) Subsidiaries | ₹ Nil | ₹ Nil | |
| | (b) Companies in the same group | ₹ Nil | ₹ Nil | |
| | (c) Other related parties | ₹ Nil | ₹ Nil | |
| | 2. Other than related parties | ₹ Nil | ₹ Nil | |
| | Total | ₹ Nil | ₹ Nil | |
| | ** As per Accounting Standard of ICAI (Please see Note 3) | | | |
| 7 | Other Information: | | | |
| | Particulars | Amount | | |
| | (i) Gross Non-Performing Assets | | | |
| | (a) Related parties | ₹ Nil | | |
| | (b) Other than related parties | ₹ Nil | | |
| | (ii) Net Non-Performing Assets | | | |
| | (a) Related Parties | ₹ Nil | | |
| | (b) Other than related Parties | ₹ Nil | | |
| | (iii) Assets acquired in satisfaction of debts | ₹ Nil | | |

Notes:

- As defined in paragraph 2(1)(Xii) of the Non Banking Financial Companies Acceptance of Public Deposits (Reserve Bank) Direction, 1998
- Provisioning norms shall be applicable as prescribed in Non Banking Financial (Non-Deposit Accepting or Holding) Companies Prudential Norms (Reserve Bank) Directions 2007
- All Accounting Standard and Guidance Notes issued by ICAI are applicable including for valuation of Investments and other assets as also assets acquired in satisfaction of debt. However, Market value in respect of quoted investments and break up/fair value/NAV in respect of unquoted investments should be disclosed irrespective of whether they are classified as long term or current in (4) above.

The notes are an integral part of these financial statements.

As per our report of even date

For R KOTHARI & CO.

CHARTERED ACCOUNTANTS

ICAI Firm Registration No. FRN : 307069E

Sunita Bhandari

SUNITA BHANDARI

PARTNER

Membership No. 55143

Place : Mumbai

Date : 12/06/2014



For & on behalf of the Board

Abbas N. Saadi

DIRECTOR

DIRECTOR

Western India Transport Finance Company P. Ltd.
RBI CERTIFICATE NO.: N-13.01997

| | Item Name | Item Code | As on 31.03.2014 |
|--------|--|-----------|---------------------|
| | Capital Fund - Tier I | | (₹ in Lakhs) |
| (i) | Paid up Equity Capital | 001 | 149.97 |
| (ii) | Preference share to be compulsorily convertible into equity | 002 | - |
| (iii) | Free Reserves | | |
| | a) General Reserve(Amalgamation Reserve) | 003 | - |
| | b) Share Premium | 004 | 675.03 |
| | c) Capital Reserve(Representing surplus on sale of assets) | 005 | - |
| | d) Debenture Redemption Reserve | 006 | - |
| | e) Capital Redemption Reserve | 007 | - |
| | f) Credit Balance in P & L Account | 008 | 72.98 |
| | g) Other free Reserves - Special Reserve | 009 | 18.26 |
| | Total (001 to 009) | 010 | 916.24 |
| (iv) | Accumulated loss | 011 | |
| (v) | Deferred Revenue Expenditure | 012 | |
| (vi) | Other intangible assets | 013 | - |
| (vii) | Short provisioning against NPA/ diminution in value of Investments. | 014 | - |
| | Total (011 to 014) | 015 | - |
| (viii) | Owned Fund (010 minus 015) | 016 | 916.24 |
| (ix) | Investment in shares of | | |
| | a) Subsidiaries | 017 | - |
| | b) Companies in the same group | 018 | - |
| | c) Other NBFCs | 019 | - |
| (x) | The book value of debentures, bonds, Outstanding loans and advances, bills purchased and discounted (HP & lease) made to and deposits with | | - |
| | a) Subsidiaries | 020 | - |
| | b) Companies in the same group | 021 | - |
| (xi) | Total (017 to 021) | 022 | - |
| (xii) | Amount of item 022 in excess of 10% of item 016 above. | 023 | - |
| (xiii) | Net Owned Fund (016 minus 023) | 024 | 916.24 |

N. Swadi

Signature of the Director with seal



Seema Bhowale

Signature of auditor with seal

